
(Kra bio units)

| Qn (bio units) | 1992 | | 1993 | | 1994 | | Total | Growth 12 mos. 13 mos. | | | |
|---------------------------|-------------------------|------------------|-------------------------|------------------|------------------|------------------|-------|------------------------------|------------------|------------------|------------------|
| | Estim. Mix 100.0% | 12 mos. 143.9 | Actual Mix 100.0% | 12 mos. 160.2 | 13 mos. 174.7 | 1st Qtr. 44.1 | | | 2nd Qtr. 50.3 | 3rd Qtr. 50.3 | 4th Qtr. 50.3 |
| AMERICAS | | | | | | | | | | | |
| Canada | | 4.4 | | 3.8 | 4.1 | 1.3 | 1.3 | 1.3 | 1.3 | 5.1 | 25.5% |
| Puerto Rico | | 2.1 | | 1.9 | 2.0 | 0.5 | 0.4 | 0.4 | 0.4 | 1.8 | -9.5% |
| Antilles Is. | | 0.6 | | 0.6 | 0.7 | 0.2 | 0.2 | 0.2 | 0.2 | 0.6 | 0.0% |
| Mexico | | 0.7 | | 0.6 | 0.6 | 0.1 | 0.1 | 0.1 | 0.1 | 0.6 | -7.7% |
| Argentina | | 0.3 | | 0.4 | 0.5 | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | 0.0% |
| Paraguay | | 0.2 | | 0.3 | 0.3 | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | -3.1% |
| Uruguay | | 0.3 | | 0.3 | 0.3 | 0.1 | 0.1 | 0.1 | 0.1 | 0.3 | -7.7% |
| LA Exports | | 0.3 | | 0.3 | 0.3 | 0.1 | 0.1 | 0.1 | 0.1 | 0.3 | -7.7% |
| LA Exports | | 2.0 | | 2.0 | 2.2 | 0.5 | 0.5 | 0.5 | 0.5 | 2.0 | 0.0% |
| Duty Free USA | | 2.0 | | 4.3 | 4.8 | 0.3 | 0.9 | 0.9 | 0.9 | 3.0 | -37.2% |
| Subtotal | | 13.0 | | 14.4 | 15.7 | 3.3 | 3.7 | 3.7 | 3.7 | 14.4 | -0.5% |
| WESTERN EUROPE | | | | | | | | | | | |
| Germany - Cg. | | 9.0 | | 8.2 | 8.9 | 2.1 | 1.9 | 1.9 | 1.9 | 7.8 | -12.3% |
| France | | 0.1 | | 0.8 | 0.8 | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | -53.8% |
| Spain | | 7.7 | | 10.4 | 11.3 | 2.1 | 2.6 | 2.6 | 2.6 | 9.9 | -12.3% |
| Spain - Transit | | 6.4 | | 7.3 | 7.9 | 1.6 | 2.3 | 2.3 | 2.3 | 8.5 | 8.0% |
| Canary Islands | | 5.0 | | 7.0 | 7.6 | 2.0 | 1.6 | 1.6 | 1.6 | 6.7 | -12.3% |
| Italy | | 1.6 | | 1.6 | 1.7 | 0.4 | 0.4 | 0.4 | 0.4 | 1.6 | -5.8% |
| Italy - Transit | | 1.9 | | 1.7 | 1.8 | 0.3 | 0.5 | 0.5 | 0.5 | 1.7 | -4.9% |
| Belgium/Luxemburg | | 4.0 | | 3.0 | 3.3 | 0.8 | 0.9 | 0.9 | 0.9 | 3.5 | 1.0% |
| Netherlands | | 1.0 | | 1.0 | 1.0 | 0.2 | 0.2 | 0.2 | 0.2 | 0.9 | -9.5% |
| Ireland | | 2.5 | | 2.4 | 2.6 | 0.6 | 0.5 | 0.5 | 0.5 | 2.2 | -16.9% |
| U.K. | | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | n.a. |
| Greece | | 2.8 | | 2.2 | 2.4 | 0.5 | 0.5 | 0.5 | 0.5 | 2.0 | -16.9% |
| Portugal | | 0.1 | | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -3.1% |
| Norway | | 0.1 | | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -7.7% |
| Sweden | | 0.2 | | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -7.7% |
| Denmark | | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -7.7% |
| Finland | | 0.2 | | 0.2 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0% |
| Iceland | | 0.2 | | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | -7.7% |
| Austria | | 0.3 | | 0.3 | 0.3 | 0.1 | 0.1 | 0.1 | 0.1 | 0.3 | 0.0% |
| Switzerland | | 1.6 | | 1.4 | 1.5 | 0.2 | 0.4 | 0.4 | 0.4 | 1.4 | -7.7% |
| Duty Free | | 1.9 | | 0.8 | 1.3 | (0.2) | 0.4 | 0.4 | 0.4 | 1.1 | -11.1% |
| Subtotal | | 34.0% | | 51.3 | 55.9 | 11.6 | 13.2 | 13.2 | 13.2 | 51.3 | -8.3% |
| EASTERN EUROPE | | | | | | | | | | | |
| Russia - Local Production | | 3.0 | | 8.0 | 8.7 | 2.8 | 3.1 | 3.1 | 3.1 | 12.0 | 38.5% |
| Russia - Imports | | 7.0 | | 9.0 | 9.8 | 2.7 | 3.3 | 3.3 | 3.3 | 27.6 | 183.4% |
| Ukraine | | 6.0 | | 12.0 | 13.0 | 5.0 | 5.0 | 5.0 | 5.0 | 20.0 | 54.2% |
| Other C.I.S. | | 0.5 | | 0.5 | 0.5 | 0.1 | 0.1 | 0.1 | 0.1 | 0.6 | 18.0% |
| Poland | | 2.0 | | 2.0 | 2.2 | 0.4 | 0.5 | 0.5 | 0.5 | 2.0 | -7.7% |
| Hungary | | 0.8 | | 0.9 | 1.0 | 0.2 | 0.2 | 0.2 | 0.2 | 0.8 | -12.3% |
| Turkey | | 0.6 | | 0.8 | 0.9 | 0.4 | 0.4 | 0.1 | 0.1 | 0.8 | -12.3% |
| Romania | | 0.7 | | 0.8 | 0.9 | 0.2 | 0.2 | 0.2 | 0.2 | 0.8 | -7.7% |
| Bulgaria | | 0.4 | | 0.5 | 0.5 | 0.1 | 0.1 | 0.1 | 0.1 | 0.5 | -7.7% |
| Central Europe South | | 0.3 | | 0.4 | 0.4 | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | -7.7% |
| Czech/Slovak Reps. | | 0.4 | | 0.4 | 0.4 | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | -7.7% |
| Duty Free | | 1.3 | | 1.6 | 2.0 | 3.1 | (0.5) | (0.5) | (0.5) | 1.5 | -21.9% |
| Subtotal | | 23.0 | | 36.8 | 40.2 | 15.3 | 17.4 | 17.4 | 17.4 | 67.5 | 67.9% |
| MIDDLE EAST & AFRICA | | | | | | | | | | | |
| MIDDLE EAST | | | | | | | | | | | |
| Iran | | 6.0 | | 6.0 | 6.5 | 1.5 | 1.5 | 1.5 | 1.5 | 6.0 | -7.7% |
| Wider Levant | | 5.0 | | 6.0 | 6.5 | 1.5 | 1.5 | 1.5 | 1.5 | 6.0 | -7.7% |
| Saudi Arabia | | 1.7 | | 2.5 | 2.7 | 0.6 | 0.6 | 0.6 | 0.6 | 2.5 | 0.0% |
| U. A. E. | | 0.6 | | 0.6 | 0.6 | 0.1 | 0.1 | 0.1 | 0.1 | 0.6 | -7.7% |
| Kuwait | | 0.1 | | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | -7.7% |
| Oman | | 0.1 | | 0.1 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -7.7% |
| Bahrain | | 0.1 | | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -7.7% |
| Yemen | | 0.0 | | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0% |
| Qatar | | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -7.7% |
| Duty Free | | 8.0 | | 8.4 | 9.3 | 2.2 | 3.0 | 3.0 | 3.0 | 11.3 | -7.7% |
| Subtotal | | 15.0% | | 24.0 | 26.2 | 6.1 | 6.9 | 6.9 | 6.9 | 26.9 | 2.7% |
| AFRICA | | | | | | | | | | | |
| Morocco | | 1.2 | | 1.0 | 1.1 | 0.3 | 0.3 | 0.3 | 0.3 | 1.0 | -7.7% |
| South Africa Customs | | 0.6 | | 0.6 | 0.7 | 0.2 | 0.2 | 0.2 | 0.2 | 0.6 | -7.7% |
| South Africa | | 0.2 | | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | -7.7% |
| Guinea | | 0.2 | | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | -7.7% |
| Ghana | | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -7.7% |
| Egypt | | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -7.7% |
| Tunisia | | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -7.7% |
| Other Africa | | 1.0 | | 1.0 | 1.1 | 0.3 | 0.3 | 0.3 | 0.3 | 1.0 | -7.7% |
| Duty Free | | 1.2 | | 1.7 | 1.9 | 0.4 | 0.6 | 0.6 | 0.6 | 2.1 | 15.2% |
| Subtotal | | 3.0% | | 4.8 | 5.2 | 1.2 | 1.4 | 1.4 | 1.4 | 5.3 | 9.6% |
| ASIA | | | | | | | | | | | |
| Subtotal | | 18.0% | | 25.9 | 31.4 | 7.3 | 8.3 | 8.3 | 8.3 | 32.2 | 2.3% |
| JAPAN | | | | | | | | | | | |
| Japan | | 6.7 | | 6.6 | 7.2 | 1.4 | 1.5 | 1.5 | 1.5 | 5.9 | -16.9% |
| Hong Kong/Macau | | 1.0 | | 0.8 | 0.9 | 0.2 | 0.2 | 0.2 | 0.2 | 0.8 | -16.9% |
| Korea | | 1.1 | | 0.9 | 1.0 | 0.1 | 0.2 | 0.2 | 0.2 | 0.7 | -30.8% |
| Malaysia | | 2.6 | | 2.6 | 2.8 | 0.7 | 0.8 | 0.8 | 0.8 | 2.9 | 6.2% |
| Philippines | | 7.6 | | 8.4 | 9.1 | 2.1 | 2.3 | 2.3 | 2.3 | 9.2 | 0.6% |
| Singapore | | 0.9 | | 0.8 | 0.8 | 0.2 | 0.2 | 0.2 | 0.2 | 0.7 | -21.5% |
| Taiwan | | 0.6 | | 0.6 | 0.6 | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | -30.8% |
| Thailand | | 0.2 | | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | -30.8% |
| PRC Domestic | | 2.5 | | 2.5 | 2.7 | 0.6 | 0.6 | 0.6 | 0.6 | 2.5 | -7.7% |
| PRC Duty Free | | 0.7 | | 1.0 | 1.1 | 0.3 | 0.3 | 0.3 | 0.3 | 1.0 | -7.7% |
| Australia | | 0.1 | | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -7.7% |
| Duty Free | | 9.2 | | 4.3 | 4.9 | 0.9 | 1.4 | 1.4 | 1.4 | 5.2 | -20.2% |
| Subtotal | | 23.0% | | 33.1 | 31.4 | 6.7 | 7.6 | 7.6 | 7.6 | 28.6 | -5.7% |